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August 29, 2014

# RFP 215004 Business Case for Montana's Nutrient Trading Program

### OFFEROR INTERVIEW QUESTIONS

Thank you for your response to the State of Montana's Request for Proposal 215004. The results of the initial evaluation of Offeror proposals resulted in a tied score between Morrison-Maierle, Inc. and Tetra Tech, Inc. In accordance with Section 2.4.3 of RFP 215004, DEQ will conduct brief interviews with these Offerors to further define their proposals. Please note this process is intended as an opportunity for Offerors to explain specific aspects of their proposal through questions posed by DEQ. This is **not an opportunity** for Offerors to change or add to their proposal.

Offerors will be scored based on their responses to the questions noted below. These scores will be added to the scores already established during the evaluation meeting held August 28, 2014 at 9:30 am in Helena. This process **will not adjust** the existing scores. Due to time constraints, DEQ is requesting that responses to each question be limited to 5 minutes or less.

Each question is worth 10 points for a potential overall total score of 60 points.

#### **Interview Questions**

## **Provision of Services**

- 1. How will you ensure that point and non-point source information is accurate for Montana?
- 2. What criteria would be used to determine the economic impacts to the State?
- 3. What criteria would you use to determine non-viability?
- 4. What are the shortcomings you see to your approach?

#### Company Profile, Experience & Resumes

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- 1. What kind of experience does contractor's staff have working with the economics of a nutrient trading program in a rural environment?
- 2. Clearly define contractor's specific role in relevant projects cited and which of those staff will be involved with Montana's project?

Vicki J. Woodrow

Contracts Officer